

B. J. VANIJYA MAHAVIDYALAYA

(Autonomous) (Grant-in-Aid)

(Affiliated to Sardar Patel University)

Vallabh Vidyanagar- 388 120, Dist. Anand, Gujarat, India Accredited with CGPA of 2.78 on four-point scale at B++ Grade by NAAC Syllabus as per the NEP 2020 with effect from December - 2024 Bachelor of Business Administration (General)

Semester – II

Course Code	UM02VABBA05	Title of the Course	Personality Enrichment
Total Credits	02	House non wook	02
of the Course	02	Hours per week	02

Course	1) To understand the importance of personality and methods to enrich the	
Objectives:	same.	
	2) To know the concept of Self-Awareness and Self-Motivation.	
	3) To know General Knowledge and Current Affairs	

	Course Content	
Unit No.	Description	Weightage (%)
1)	Personality & Self Awareness:	50%
	Definition of Personality	
	Components of Personality-Structural and Functional Aspects	
	Determinants of Personality - Biological, Psychological and	
	Socio-Cultural factors	
	Need for Personality Development	
2)	Self-Awareness and Self-Motivation:	50%
	Self-Analysis through SWOT and Johari window	
	Elements of Motivation	
	Seven rules of Motivation	
	Techniques and Strategies for Self-Motivation	
	Motivation Checklist and Goal Setting based on the principles	
	of SMART	
	Self-Motivation and Life	

Teaching-	The course would be taught /learnt through ICT (e.g. Power Point	
Learning	Presentation, Audio-Visual Presentation), Lectures, Group Discussions,	
Methodology	Quizzes, Assignments, Case Study and Browsing E- Resources.	



Internal and External Examination Evaluation

Sr. No.	Details of the Evaluation / Exam Pattern	50 Marks (%)	25 Marks (%)
1	Class Test (at least one)	15 (30%)	10 (40%)
2	Quiz (at least one)	15 (30%)	05 (20%)
3	Active Learning	05 (10%)	
4	Home Assignment	05 (10%)	05 (20%)
5	Class Assignment	05 (10%)	
6	Attendance	05 (10%)	05 (20%)
	Total Internal (%)	50 (100%)	25 (100%)
Final Examination (%)		50 (100%)	25 (100%)

Sr. No.	Course Outcomes: Having completed this course, the learner will be able to	
1)	Apply principles in corporate life having understood the phenomenon	
2)	Improve analytical skills by taking a stance on real matters	

Sr. No.	Suggested References:
1)	Mile, D J (2004), Power of Positive Thinking, Delhi, Rohan Book Company.
2)	Pravesh Kumar (2005), All about Self-Motivation, New Delhi, Goodwill Publishing House
3)	Dudley, G A (2004), Double your Learning Power, Delhi, Konark Press, Thomas Publishing Group Ltd.,
4)	Lorayne, H (2004), How to develop a super power memory, Delhi, Konark Press, Thomas Publishing Group Ltd.,
5)	Hurlock, E B (2006), Personality Development, 28th Reprint, New Delhi, Tata MCGraw Hill.

Sr. No.	On-Line Resources available that can be used as Reference Material
1)	https://www.geektonight.com/personality-in-organisational-behavior-definition-determinants-nature/
2)	https://leverageedu.com/blog/determinants-of personality/#:~:text=There%20are%204%20major%20determinants,%2C%20he redity%2C%20exper iences%20and%20culture.
3)	https://gcwgandhinagar.com/econtent/document/1587541310OEDUGENE03-4.2.pdf.pdf

